

Business Management Bachelor

Universidad Politécnica de San Luis Potosí.



c
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Objective.

Personal development in areas related with supply chain, focused on cost reduction, components resourcing, project management and daily contingency reactivity.

Background

2017- 2020 Master in Strategic Planning and Innovation (Actual)
Universidad Autónoma de San Luis Potosí.

2010- 2015 Business Management (Graduate)
Universidad Politécnica de San Luis Potosí.

Professional Experience

March 2017- Actual

Procurement Specialist at Goodyear San Luis Potosi México (Manpower outsourcing)

Activities:

- ✓ Local Supplier Develop.
- ✓ Requisition Approve and Purchase Orders Creation
- ✓ Supplier system set up.
- ✓ Service contract creation
- ✓ Internal Customer Support
- ✓ Min and Max process implementation
- ✓ MRO process implementation

Achievements:

- Train the employees in SRM/SAP system
- Search best option for facilities maintenance

Challenges:

- ✓ Learn Goodyear process
- ✓ Ramp up plant
- ✓ Learn the SAP system as well as SRM System.
- ✓ Understand Technical issues like, Drawings, specifications and laboratory results
- ✓ Be a team worker with other functions and be a leader in the projects follow ups
- ✓ Develop an excellent teamwork with the different cultures

July 2015- March 2017

Purchasing Indirect Material Staff on JTEKT Automotive México SA de CV

Activities:

- ✓ Supplier Development.
- ✓ Requisition Approve and Purchase Orders Creation
- ✓ Supplier system set up.
- ✓ TCO Analysis
- ✓ Internal Customer Support
- ✓ Min and Max Control of greases, oils and spare parts

Achievements:

- Develop new local suppliers for inserts, greases and oils to start the production in the new plant.
- Train the employees in Oracle System
- Reduction Cost Project in freight service
- The planning of the first Workshop to develop new local supplier for direct material

Challenges:

- ✓ Be a Buyer, learning the negotiation / development skills
- ✓ Learn the Oracle system as well as JNBA System.
- ✓ Understand Technical issues like, Drawings, specifications and laboratory results
- ✓ Be a team worker with other functions and be a leader in the projects follow ups
- ✓ Develop an excellent teamwork with the different cultures

October 2014- July 2015

Purchasing intern on Cummins Generator Technologies.

Activities:

- ✓ Supplier Develop.
- ✓ Purchase Orders Creation
- ✓ Supplier system set up of virtual Operation.
- ✓ TCO Analysis
- ✓ Components approval in the final product.

Achievements:

- Develop within 10 days a machined part to avoid a shutdown in the line and to meet customer deliveries - avoid an expenditure of 16 KUSD in expediting

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- Develop an exit plan of a machined supplier with quality problems, 11 part numbers - making fulfill in 3 part numbers and avoid additional expenditure of 16 K usd.
- Negotiate and enlist providers into our system, who had no ability to do virtual operations and today they have - seven suppliers, avoiding expenditures with our sister support company.
- Quote, made the cost analysis (TCOs), and decided the feasibility to relocate 6 PN of harnesses for CGT with an estimated savings of 18 K usd/Yr and for ATS Plant 6 PN, with *an estimated savings of 30 K usd, also VCI Bags with an estimated savings of 18 K usd/Yr.*

Challenges:

- ✓ Be a Commodity Buyer as an interim, learning the negotiation / development skills
- ✓ Learn the Oracle system as well as MAPICS.
- ✓ Understand Technical issues like, Drawings, specifications and laboratory results
- ✓ Be a team worker with other functions and be a leader in the projects follow ups

Commodities:

- ✓ Machining Parts
 - ✓ Harnesses
 - ✓ Packaging
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Skills

- Leadership
- Team work
- Proactive
- Work pressure
- Communication
- Project analysis
- Problem solving
- Negotiation and persuasión
- Commercial Awareness
- Languages:
 - A2 Certification
 - French: 40%
- Microsoft Office
- Mapics
- Oracle
- SAP
- SRM
- ISO/TS 16949:2009 Auditor